

## Message Text

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44

ACTION EB-11

INFO OCT-01 NEA-14 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00

DOT-00 INR-11 NSAE-00 RSC-01 FAA-00 PM-07 H-03 L-03

NSC-07 PA-04 PRS-01 SP-03 SS-20 USIA-15 OMB-01 DRC-01

LAB-06 SIL-01 TRSE-00 /119 W  
----- 078938

R 151125Z AUG 74

FM AMCONSUL KARACHI

TO SECSTATE WASHDC 8307

INFO AMEMBASSY ISLAMABAD

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E.O. 11652: N/A

TAGS: ETRN, PK

SUBJECT: CIVAIR - PAN AM PROBLEM WITH GROUND SERVICES

REF: (A) STATE 165392 (B) KARACHI 1590

1. SUMMARY: VISITING PAN AM OFFICIALS FROM BEIRUT AND NEW YORK CALLED AGAIN ON DGCA RIZVI AND ALSO ON PIA CHAIRMAN NUR KHAN IN KARACHI ON AUG 13 IN RENEWED ATTEMPT OBTAIN PERMISSION CONTINUE CONTRACT WITH AVIATION SERVICES LTD FOR GROUND SERVICES AT KARACHI. THEY MET WITH NO SUCCESS, IRRITATED PAK OFFICIALS, AND NOW PLAN SUBMIT POSITION PAPER TO EB/TT/OA IN ATTEMPT GAIN FURTHER USG BACKING FOR THEIR POSITION. END SUMMARY

2. PAN AM REGIONAL MNG. DIRECTOR HAROLD WILLIAMS FROM BEIRUT AND CORPORATE ITINERANT HANDLING MANAGER, DOUGLAS HOLMES FROM NEW YORK, ACCOMPANIED BY PAN AM DIRECTOR KARACHI, JOHN PENNING, CALLED ON CONSUL GENERAL AUG 13 FOLLOWING CALLS EARLIER IN DAY ON DGCA RIZVI AND PIA CHAIRMAN AIR MARSHAL NUR KHAN, WHICH HAD AS THEIR PURPOSE A RENEWED ATTEMPT TO CONVINCE PAK AUTHORITIES  
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THAT PAN AM SHOULD BE ALLOWED CONTINUE USING AVIATION

SERVICES LTD AS LABOR CONTRVACTOR FOR GROUND SERVICES AT KARACHI. DURING HOLMES TALK WITH CONSUL GENERAL AND DPO, IT DEVELOPED HE HAD ENERGETICALLY PURSUED WITH RIZVI AND NUR KHAN THE ARGUMENT OF EQUAL OPPORTUNITY FOR PAN AM AT KARACHI IN RELATION TO PIA'S RIGHT TO CHOOSE OWN GROUND SERVICES CONTRACTOR IN NEW YORK. HOLMES' ARGUMENTS CLEARLY UNACCEPTABLE TO PAK OFFICIALS WHO COUNTERED WITH ARGUMENT THAT ALL OTHER AIR CARRIERS SERVING PAKISTAN EITHER PERFORM OWN SERVICES OR USE THOSE OF PIA. AS A RESULT OF MEETING HOLMES AGREED HE WOULD DRAFT POSITION PAPER FOR PRESENTATION TO EB/TT/OA IN DEPT WHERE HE WOULD ALSO SEEK FURTHER ADVICE.

3. COMMENT: SINCE FORCEFUL ARGUMENTATION OF HOLMES FOR MAINTENANCE STATUS QUO ON GROUND HANDLING EQUIPMENT IRRITATED PIA CHAIRMAN NUR KHAN TO THE EXTENT THAT HE CALLED CONSUL GENERAL TO LODGE COMPLAINT, WE BELIEVE IT ADVISABLE TO HAVE SPECIFIC INSTRUCTIONS FROM DEPARTMENT BEFORE INVOLVING OURSELVES FURTHER IN THIS QUESTION. FROM OUR PREVIOUS CONTACTS WITH PIA AND DGCA, AS WELL AS THOSE OF PAN AM OFFICIALS ON AUG 13, APPEARS UNLIKELY THAT DGCA WILL CHANGE PRESENT POSITION THAT PAN AM MUST EITHER EMPLOY OWN LABOR FORCE DIRECTLY OR USE SERVICES OF PIA.

4. ONE TOP PIA OFFICIAL HAS REINFORCED OUR PREVIOUS JUDGMENT (SEE PARA 3 REF B) THAT PRESSURE FROM LABOR UNIONS EXERTED THROUGH OFFICE OF PRIME MINISTER IS BEHIND ADAMANT ATTITUDE OF DGCA. WE THEREFORE BELIEVE PAN AM HAS LITTLE CHANCE, DESPITE BRILLIANCE OF ANY ARGUMENTATION IT HAS ALREADY PRESENTED OR ANY PRESENT IN THE FUTURE, TO CHANGE POSITION OF AVIATION AUTHORITIES IN KARACHI. PRESSURE FOR CHANGE TO BE EFFECTIVE WOULD, WE BELIEVE, HAVE TO BE EXERTED BY EMBASSY AT LEVEL OF PRIME MINISTER'S OFFICE WITH OBVIOUS EXPENDITURE POLITICAL CAPITAL TO EFFECT A CHANGE OF POLICY. PAN AM'S CASE FOR SUCH EMBASSY INVOLVEMENT DOES NOT APPEAR, FROM VANTAGE POINT OF KARACHI, TO BE SUFFICIENTLY STRONG FOR SUCH TOP LEVEL ARM-TWISTING. IN FACT, BEFORE ARRIVAL OF HOLMES ON SCENE FROM NEW YORK OFFICE, WILLIAMS APPARENTLY RESIGNED TO ACCEPTING DGCA LIMITED OFFICIAL USE

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POSITION.

5. CONGEN DOES NOT INTEND CONTACT DGCA OR PIA FURTHER CONCERNING CASE UNLESS INSTRUCTIONS TO THIS EFFECT RECEIVED FROM DEPARTMENT OR EMBASSY.  
TIGER

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## Message Attributes

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**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIRPORTS, AVIATION AGREEMENTS  
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**Copy:** SINGLE  
**Draft Date:** 15 AUG 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
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**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
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